

Sunjay Nath

ENGINEERING HUMAN PERFORMANCE

Sunjay Nath (MBA, CSP, HoF)



Program: Strength-Based Leadership: The 10-80-10 Principle

Delivered in a high energy, high content and highly humorous manner, the 10-80-10 Principle is a framework that allows you to increase your performance and results by focusing your energy and efforts on highest yielding activities. It helps individuals and teams operate at a dynamic level.

Every person or group already exhibits behaviors that are Top 10 (percent) – those behaviors that lead to high performance and achievement. What people lack is the knowledge and a framework to consistently operate at that dynamic Top 10 level. The 10-80-10 Principle program provides a methodology to reward and grow Top 10 behaviors and neutralize Bottom 10 actions.

Filled with practical examples and engaging content, the audience is able to identify their Top and Bottom 10 and then A.C.T. with the 10-80-10 Principle to create greater performance levels in both their personal and professional lives. It has direct application to employee management and it helps to reduce stress and increase fulfillment on the job.

Learning Benefits:

1. Save time by focusing on the “right” activities
2. Increase team cohesion by increasing output with fewer resources
3. Create a healthier organization culture by cultivating and training toward team member’s strengths – which increases job satisfaction and reduces turnover

Feedback from this program is consistent: participants thoroughly enjoy it and it has very practical application both personally and professionally. It is a very common occurrence for Sunjay to deliver the opening address and four days into the convention during the coffee break people are still quoting his presentation.

Why this Program and this Presenter:

1. As a professional speaker with over 2000 live programs on his resume, you will consistently get a top-notch polished program every time. Sunjay was inducted in the Speaker’s Hall of Fame in 2018.
2. Sunjay is the easiest speaker you will ever deal with, he is always early, hands in materials when asked, will keep you program running on time and is extremely flexible
3. Sunjay will offer you an opportunity to come and watch a program live to see first-hand reactions and results